

Frank J. Davies - President, CEO, and Co-Founder

Frank is a veteran of 25 years in the physical and electronic security industry. Frank has specialized in the design and implementation of sophisticated security integration projects for the Federal Government, Airports and Fortune 500 clientele such as Intel, Raytheon and Liberty Mutual Insurance. Prior to his involvement with Aella Consulting Group, Frank headed the security sales division for a \$50M US based international security integrator that was part of a large merger to stage it for acquisition and was then acquired by GE Transportation Group. Most recently he was involved with a company to help stage for acquisition which was accomplished with Group 4 Technologies. Frank has been employed to run and foster company turnarounds after catastrophic employee turnover, and to spearhead large expansion efforts.

Frank has held high clearance level and working knowledge with many government and government sponsored projects. As a U.S. PBA Agent (a support organization to Homeland Security and other US law enforcement and investigative agencies), Frank is recognized as an Electronic Surveillance Expert and Advisory Board Member.

Frank is a Certified Infrastructure Professional with the Office of Infrastructure Preparedness, a member of BOMA(Boston Chapter), NFPA, Infragard (FBI Private/Business Organization), International Who's Who of Business Professionals(1997, 1998, 1999), American Society for Industrial Security (Since 1984) and the International Association of Campus Law Enforcement Administrators (Since 1986) and remains active in all of these organizations and is often asked to be a guest speaker on emerging surveillance technologies.

Greg Bernardo – Vice President and Co-Founder

During his 15 years in the physical and electronic security industry, Greg has systematically cultivated his reputation and expertise. Greg has held key positions in sales & marketing, technical support, applications design, product management, project management for various security industry leaders.

Greg spent time with a major CCTV manufacturer (Vicon Industries) with a wide range of responsibilities in design response and project engineering. Considerable time with this manufacturer was spent in engineering oversight of large scale end-user projects in cooperation with the integrator and client. With a reputation as a subject matter expert and strong application design and project management experience, Greg was with Ross & Baruzzini, a prestigious international architect and engineering firm with a substantial customer base in Airports and Seaports, where he performed site surveys & security assessments, development of mitigation plans, systems design, bid project specification documentation, drafting, equipment and labor estimation and grant writing.

Prior and subsequent to his time with Ross & Baruzzini, Greg has implemented sophisticated security integration projects for Healthcare facilities such as MD Anderson, K-12 Institutions of Education and Fortune 500 clientele such as Dynegy, Exxon-Mobile and Alcatel-Lucent.

In addition to his broad general knowledge, Greg has a comprehensive understanding of virtually all areas related to the video security industry. Greg has been published in the international magazine Passenger Terminal World and has been a speaker at BuilConn. He has been a supporting member of the American Society for Industrial Security (ASIS) since 2004